

The logo consists of a white rectangular box with a thin white border, centered on a light yellow background. The box is divided into four quadrants by a dark blue L-shaped graphic element. The top-left quadrant is dark blue, the top-right is light blue, the bottom-left is light blue, and the bottom-right is a medium blue. The text "TIMES/REVIEW" is written in a bold, dark blue, sans-serif font across the top half of the white box, and "NEWSGROUP" is written in a lighter blue, sans-serif font across the bottom half.

TIMES/REVIEW
NEWSGROUP

Advertising

with Times/Review Newsgroup

{ 2013 }

OUR home

There's no place like the region Times/Review Newsgroup calls home.

Edged by bays, beaches and Long Island Sound, carpeted by vineyards and farms, and linked by a string of charming villages along its main road, our coverage area stretches from Wading River along the entire North Fork from Riverhead, Mattituck and Southold to Shelter Island, Greenport and Orient.

From busy suburban commuters to vacationers, second-home owners and retirees — and a thriving year-round work force that serves them — it's a region of readers who care deeply about their communities. Day in, day out, they rely on Times/Review's reporters, photographers and editors to keep them up-to-date and informed, in print and online. We've been here since 1857 and we're proud to be part of this dynamic region's past, present and future.



MISSION

Times/Review Newsgroup's mission is to serve the communities where we live and work – offering quality publications for quality readers. As community members ourselves, we demand the kind of service we deliver: factual, timely, concise, award-winning news coverage supported by an advertiser base that matters most to our readership.

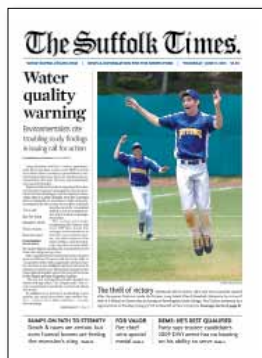


Our vision is to offer specific information to discerning consumers: the residents of Long Island's North Fork and Shelter Island.

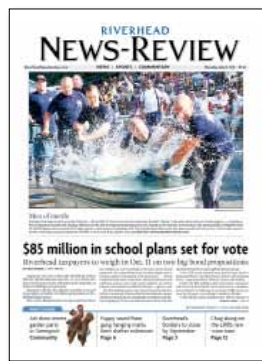
Publishing since 1857, The Suffolk Times is a model of journalistic excellence replicated by the Riverhead News-Review and the Shelter Island Reporter. We also provide community visitors and residents with complimentary guides and supplements highlighting our regional strengths.

Our editors, artists, writers, columnists and correspondents share the responsibility of searching for what's going on, guided by the concerns and interests of our readers. Our advertisers offer the where and when. The result is a perfect partnership and the most comprehensive presentation of it every week to an intensely loyal readership.

Newspapers:



The Suffolk Times is the community weekly newspaper that has served the North Fork continuously since its founding in 1857. Over the years it has been the official newspaper of Southold Town, Shelter Island Town and the Incorporated Village of Greenport. The newspaper has received hundreds of awards for excellence from state and national press groups. To appreciate just how much The Suffolk Times is relied upon as the source for news and information on the North Fork, this is all you really need to know: The newspaper has unrivaled penetration on the North Fork.



The independence of the **Riverhead News-Review** has earned it the enmity of some political partisans and the respect of its loyal readers and advertisers. It has been honored on numerous occasions by the New York Press Association as the best community weekly newspaper in its circulation category (5,000+) and is the only newspaper devoted exclusively to Riverhead Town and its people.



The **Shelter Island Reporter** is the official town newspaper of this affluent community of some 2,400 year-round residents and second-home owners. The population of this Hamptons gateway swells to an estimated 10,000 on summer weekends. The Reporter has been consistently named among the best weeklies in its circulation class.



➤ All three publications can now be read in an **E-paper** format — free to subscribers.



Websites:

A perfect companion to our newspapers, Times/Review websites deliver 24/7 news coverage. Our live blogs, cutting-edge real estate marketplace and interactive calendar set us apart. With over 500,000 page views a month, timesreview.com is the most read news website on The North Fork & Shelter Island.



WINE PRESS magazines

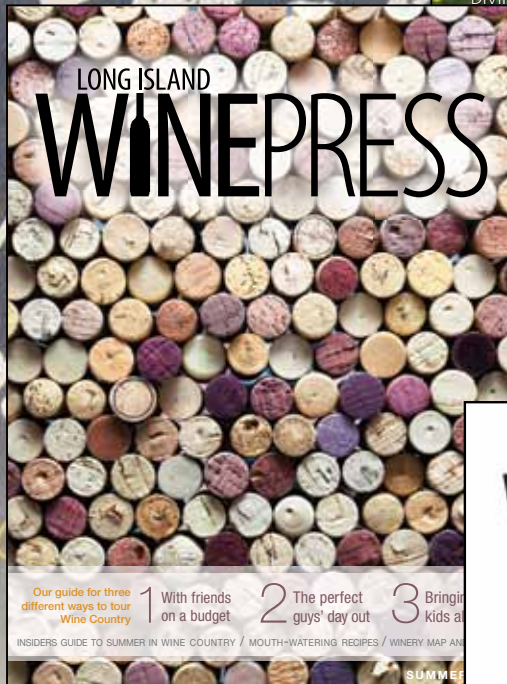
Spring, summer, fall and winter, each of the four annual issues of the Long Island Wine Press is eagerly snapped up and read cover-to-cover by thousands of tourists, day-trippers and locals.

Every issue of the Long Island Wine Press is filled with beautiful color photos, in-depth features, event listings, a winery guide and map, wedding guide, wine list, recent awards and tasting notes on new releases. Add dining, lodging, travel, tour and real estate guides and it's easy to see why the Long Island Wine Press is a must-have for visitors.

Times/Review Newsgroup has been publishing the Long Island Wine Press since the local wine industry was in its infancy. In its evolution from newsprint tabloid to glossy magazine, it has never lost sight of its unique purpose: to convey in words and pictures the endless fascination and beauty of Long Island's wine country.

The Long Island Wine Press is distributed not only widely across our readership areas, but at targeted locations in Manhattan, Brooklyn, western Long Island and the Hamptons. We reach over 130,000 readers annually who can't wait for their update on the food and wine in their "backyard." Our area is well known for its locally grown and organic food, which in turn makes our highly recognized restaurants uniquely memorable. This pairing of food and wine makes for an experience like no other and our publication recognizes that.

The award-winning Long Island Wine Press is the only publication offering comprehensive coverage of the wineries and vineyards of Long Island.



➤ Contact a Times/Review sales representative in your area:

■ *Orient Point to Peconic:*
Tina Volinski | 631.354.8053
tvolinski@timesreview.com

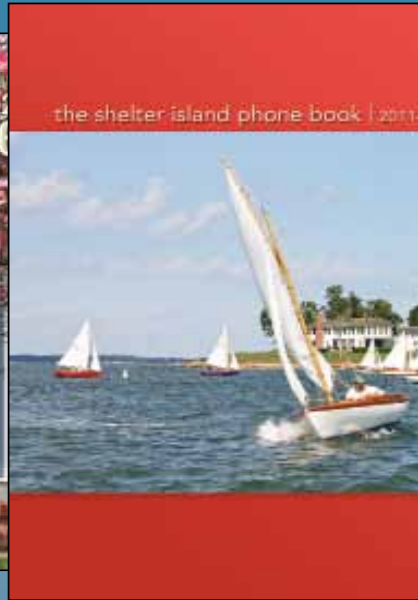
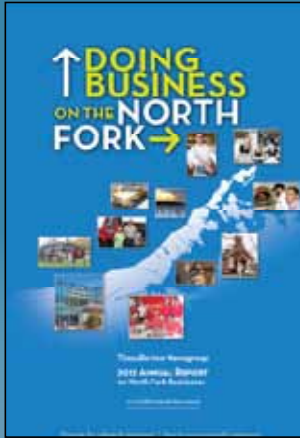
■ *Cutchogue to Route 105*
Bill Peters | 631.354.8032
bpeters@timesreview.com

■ *Route 105 to Wading River*
Joe Tumminello | 631.354.8043
jtumminello@timesreview.com

■ *Shelter Island*
Ken Allan | 631.749.1000
sales@sireporter.com

■ *West of Riverhead & South Fork*
Erica Brower | 631.354.8036
ebrower@timesreview.com

NORTHFORKER niche magazines



Northforker Business

ISSUED: February

DISTRIBUTION: Inserted in The Suffolk Times and the Riverhead News-Review.

North Forker Business gives in-depth coverage of the North Fork business scene and profiles of new and established businesses. Free business profiles are written for advertisers with information you provide.

Northforker Senior

ISSUED: Early March

DISTRIBUTION: Inserted in all three Times/Review newspapers plus additional distribution at select locations when 'snowbirds' return in the spring.

This is the senior's essential guide to living well from Wading River to Orient. Our readership includes a large retirement population and Senior Source Book has proven to be indispensable to them through the year.

Northforker Home & Garden

ISSUED: Mid-April

DISTRIBUTION: Inserted in all three Times/Review newspapers.

Tell our readers how your business can improve their homes, yards and lives. Home & Garden features articles about gardening, home improvement, decorating, design, home ownership and more.

Shelter Island Phone Book

ISSUED: For Memorial Day

DISTRIBUTION: Distributed to all residents of Shelter Island.

The Shelter Island Phone Book will be the first source Islanders turn to — whether they're looking specifically for your business or searching by category for your type of business. The Shelter Island market includes some of the most affluent professionals and senior citizens on the East End.

Northforker Vacation

ISSUED: With the Memorial Day issue

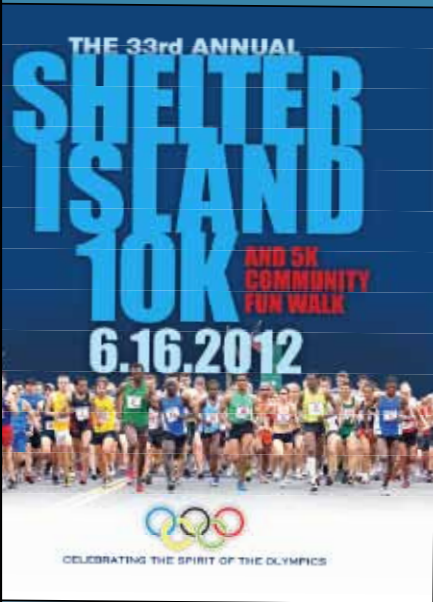
DISTRIBUTION: 50,000 distributed across the North and South forks and Suffolk County.

This is the complete guide to art galleries, wineries, dining, lodging, farm stands, events and activities happening during the summer season.

➤ Times/Review Newsgroup offers a suite of special publications throughout the year that appeal to a broad range of readers and advertisers.



EPRESS



Shelter Island 10K Magazine

ISSUED: Mid-June

DISTRIBUTION: Inserted in the Shelter Island Reporter with additional distribution to local stores and over a thousand race participants.

Attracting thousands, this event seeks to continue its tradition of excellence and fun by drawing the running enthusiast as well as the elite of the running world. A significant portion of the journal proceeds goes directly to several local charities.

Northforke Maritime Festival

ISSUED: Mid-September

DISTRIBUTION: Inserted in all three Times/Review newspapers plus distribution at the festival.

Don't miss the boat! Thousands of people attend the Maritime Festival and use the journal every year. Reach over 40,000 readers. A portion of the proceeds from the journal will be donated directly to the East End Seaport Museum.

Northforke Health & Fitness

ISSUED: Early September

DISTRIBUTION: Inserted in all three Times/Review newspapers.

Help your customers start the New Year off right. Our Health & Fitness guide appears in the first issue of the year and is full of practical advice on eating right, keeping fit and looking great. Don't miss this chance to reach the health-conscious consumer — one of the fastest growing market segments.

Northforke Holiday

ISSUED: Mid-November

DISTRIBUTION: Inserted in all three Times/Review newspapers.

This prize-winning publication is a valuable resource that readers refer to for holiday gifts, decorating, dining, lodging, entertaining and holiday events. It also promotes the business-friendly Shopping Week.

➤ Contact a Times/Review sales representative in your area:

■ *Orient Point to Peconic:*
Tina Volinski | 631.354.8053
tvolinski@timesreview.com

■ *Cutchogue to Route 105*
Bill Peters | 631.354.8032
bpeters@timesreview.com

■ *Route 105 to Wading River*
Joe Tumminello | 631.354.8043
jtumminello@timesreview.com

■ *Shelter Island*
Ken Allan | 631.749.1000
sales@sireporter.com

■ *West of Riverhead & South Fork*
Erica Brower | 631.354.8036
ebrower@timesreview.com

Build your business today...

- **Target your market** by region or specialty with our award-winning suite of newspapers and supplement magazines. Our market saturation and widespread distribution brings you results.
- Display campaigns can be **tailored to fit your budget and goals**. Our sales team will custom create a yearly print ad plan or a print campaign scheduled around your key selling cycles.
- Ad campaigns require no out-of-pocket cost for design. Our award-winning art department will create a customized ad for free. Color or black and white, coupon-style or edgy, your ad will have the **highest quality design**.



➤ *Contact a sales representative in your area for information on display advertising in Times/Review publications.*

Print advertising works. Inquire about our client testimonials — **let them tell you!**

- **Orient Point to Peconic:**
Tina Volinski | 631.354.8053
tvolinski@timesreview.com
- **Cutchogue to Route 105**
Bill Peters | 631.354.8032
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Start saving by signing a contract for any combination of our papers that can be tailored to fit your business needs.

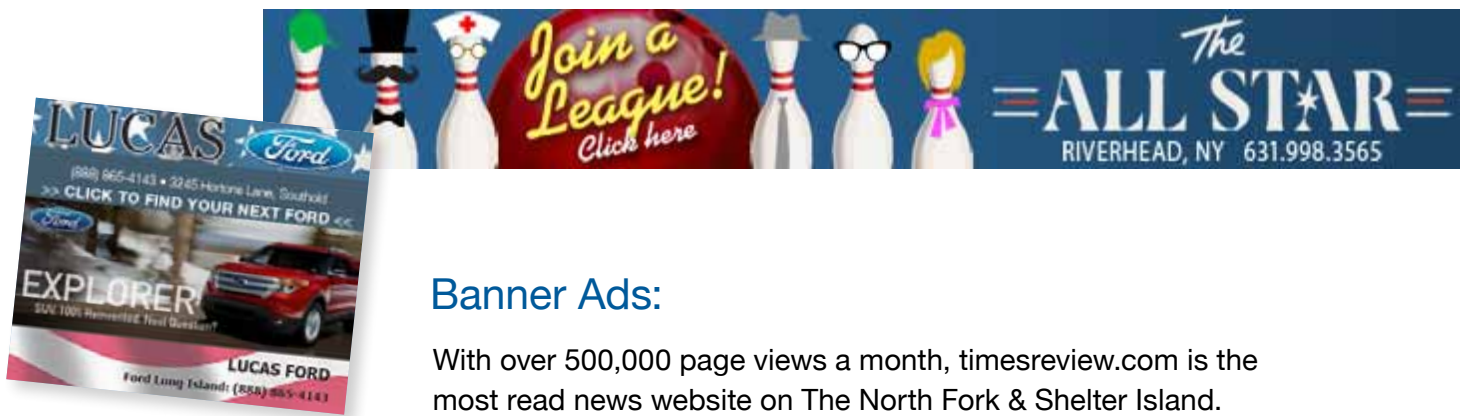
AD CONTRACT benefits

- Up to 40% discount off our regular ad rates
- Free print subscription
- Free business profile
- Free ad design
- 12-month ad planning to better organize your campaigns

➤ A Times/Review advertising contract: **saves you money and increases your sales**

Our websites continue to grow in popularity, making our sites the place to get local news and information. In addition, second-homeowners and snowbirds can stay connected with the region every day of the year.

Target your advertising message from **Manhattan to Orient Point and Shelter Island** – and everywhere in between!



Banner Ads:

With over 500,000 page views a month, timesreview.com is the most read news website on The North Fork & Shelter Island. We offer various sizes and placements to fit your needs.

Newsletter Ads:

Reach thousands of readers every day by advertising in our daily newsletters. We also offer ad space in our Breaking News & North Fork Weekender E-Blasts.



Live-Blog Ads

Blog advertising is our latest digital advertising option. Live Blog advertising is unparalleled due to an interactive and attentive readership.

CLASSIFIEDS

Classifieds are a great way to generate lots of interest from both newspaper and online readers.



➤ For rates, call Karen at **631.354.8029.**

DISPLAY CLASSIFIED ADS

Display classified ads are priced per inch per week, with a one-inch minimum. Ads may be between one and five columns wide, with a maximum length of 12 inches. Base price includes artwork.

➤ **DEADLINE:**
4 p.m. Monday, week of publication

BOXED CLASSIFIED ADS

Boxed classified ads are priced per inch per week, with a one inch minimum. Ads are 1-column wide only, with a maximum length of 6 inches.

➤ **DEADLINE:**
4 p.m. Monday, week of publication

WORD CLASSIFIED ADS

Word classified ads are priced per word. Rates depend on the paper(s) in which you place your ad and the number of consecutive weeks you choose to run it.

➤ **DEADLINE:**
10 a.m. Tuesday, week of publication

SPECIAL SECTIONS

Inquire about our special sections including Pampered Pet, Antique and Tax Guide Directories. We also offer full-color, stand-alone special sections; The Children's Directory, Earth Day and The Green Guide.

Service directory ads appear each week as part of our classified section. They are useful to readers who are looking for licensed and insured local service providers. Contract lengths range from 13 weeks to 52 weeks. Ads can appear in one or all three of our publications.

Base price includes artwork.
For rates, call Karen at 631.354.8029.

Service Directory ads come in two sizes:

➤ **DEADLINE:**
5 p.m. Thursday for the following week's publication

SERVICE DIRECTORY ads

Single Column Service Directory Ad:

1.875 x 2

ACTUAL SIZE

Double Column Service Directory Ad:

3.855 x 2

ACTUAL SIZE

Offering better penetration on the
East End of Long Island than
The New York Times or Newsday!

We have a solution for regional advertisers:
the Shoreline Group.

The Shoreline Group offers a single buy covering one of the country's most desirable marketplaces: The Hamptons, North Fork Wine Country and Shelter Island.

Contact your sales representative for detailed information about advertising in the Shoreline area.

4 reasons why a pre-printed insert in
The Suffolk Times ■ Riverhead News-Review ■ Shelter Island Reporter
makes more sense than direct mail:

PRE-PRINTED
inserts

1 **IT ISN'T "JUNK MAIL."**
A Times/Review pre-print is delivered to the homes of existing and potential customers inside a paid-circulation newspaper.

2 **IT'S LESS EXPENSIVE.**
At prices starting at pennies per home, you can't deliver an advertising circular more cost effectively.

3 **IT STANDS OUT FROM THE CROWD.**
Times/Review has a policy of accepting no more than three pre-printed inserts per edition. That means your message won't be lost in the crowd.

4 **IT GETS RESULTS.**
Times/Review inserts generate consumer action. A pre-printed insert demands a reader's attention.

> INSERT DEADLINES:

Reservations & printed sample to Times/Review: Friday of week prior to scheduled insert

Delivery to printing plant: Friday at 5 p.m. of week prior to publication*
Monday at 5 p.m. to alternate address only*

Inserts that need folding: Tuesday by noon of preceding week*

* See page 14 for delivery addresses and additional insert specifications.

CIRCULATION & demographics

SUFFOLK TIMES

| PRINT | 2012/2013 AVERAGE | FALL 2013 |
|---------------------------|----------------------|-----------|
| print subscribers: | 4,598 | 4,552 |
| newsstand: | 3,319 | 4,042 |
| subtotal print paid: | 7,917 | 8,594 |
| additional distribution: | 425 | 430 |
| total print distribution: | 8,342 | 9,024 |

| WEB | |
|------------------------------|--------------|
| unique monthly web visitors: | over 23,000 |
| monthly page views: | over 230,000 |

| DEMOGRAPHICS | |
|------------------------------------|---|
| population: | *over 22,000 residents 55% female / 45% male |
| average age: | 43 |
| average combined household income: | \$65,000 |

RIVERHEAD NEWS-REVIEW

| PRINT | 2012/2013 AVERAGE | FALL 2013 |
|---------------------------|----------------------|-----------|
| print subscribers: | 2,845 | 2,813 |
| newsstand: | 1,926 | 1,919 |
| subtotal print paid: | 4,771 | 4,732 |
| additional distribution: | 256 | 274 |
| total print distribution: | 5,027 | 5,006 |

| WEB | |
|------------------------------|--------------|
| unique monthly web visitors: | over 22,000 |
| monthly page views: | over 215,000 |

| DEMOGRAPHICS | |
|------------------------------------|---|
| population: | *over 30,000 residents 51% female / 49% male |
| average age: | 40 |
| average combined household income: | \$58,000 |

SHELTER ISLAND REPORTER

| PRINT | 2012/2013 AVERAGE | FALL 2013 |
|---------------------------|----------------------|-----------|
| print subscribers: | 1,516 | 1,516 |
| newsstand: | 581 | 983 |
| subtotal print paid: | 2,097 | 2,499 |
| additional distribution: | 25 | 24 |
| total print distribution: | 2,122 | 2,523 |

| WEB | |
|------------------------------|----------------|
| unique monthly web visitors: | average 7,000 |
| monthly page views: | average 50,000 |

| DEMOGRAPHICS | |
|------------------------------------|--|
| population: | *over 2,200 residents 49% female / 51% male |
| average age: | 48 |
| average combined household income: | \$70,000 |

Print statistics are from the 2012-2013 statement of ownership. Web statistics are from the fall of 2012.

*There is a significant increase in population during peak seasons.

AD deadlines

■ WEEKLY NEWSPAPER ADS:

Suffolk Times, News-Review, Shelter Island Reporter, Shoreline ads:

- **Space reservations & copy:**
4 p.m. Monday. (C.O.D. due.)
- **Customer-supplied digital ads:** Completed press-ready digital ad files must be submitted to the Art Department before Monday, 4 p.m. of the week of publication.

■ SERVICE DIRECTORY ADS

- **Space Reservation:**
5 p.m. Thursday for the following week's publication
- **Customer-supplied digital ads:** 3 p.m. Monday for that week's publication

■ CLASSIFIED WORD ADS & CARD OF THANKS:

10 a.m. Tuesday for that week's publication

■ NICHE PUBLICATION ADS:

Contact your sales rep for deadline information for the publication in which you would like to appear

■ PRE-PRINTED INSERTS:

- **Reservations & Printed Sample to Times/ Review:** Friday of week prior to scheduled insert
- **Delivery to printing plant:**
 - Friday at 5 p.m. of week prior to publication
 - Monday only at 5 p.m. to Shirley location (See address below.)
- **Inserts that need folding:**
Tuesday by noon of preceding week

WHERE to send your files

■ ALL PRINT ADS:

Press-ready digital ad files must be e-mailed to the Art Department: art@timesreview.com.
Please include the name of ad account in the subject line.

For files larger than 8 mb, contact us for FTP information. Ads and copy can also be sent on a CD or DVD disk.

■ ALL WEB ADS:

E-mail web ad files to: art@timesreview.com

WEB AD specifications

- Acceptable file formats: GIF, JPG, PNG, SWF
- All colors saved in RGB for web
- Maximum Image Size, 40K
- Flash format, 30-second animation max
- Animated GIF or PNG format, 3x loop limit. One URL per ad unit
- Maximum Flash Size, 40K
- Flash files must contain a click tag

PRINT AD specifications

PRINT FILE FORMATS:

Ads must be supplied in the following format only: Adobe Acrobat PDF

(be sure to embed all fonts).

PDF version should be 1.3 Acrobat 4.x. and PDFX1a compliant. We will send distiller settings if requested.

NOTE: Ads created in Microsoft Word, Excel, PageMaker, PowerPoint or Microsoft Publisher are **not acceptable** and must be re-created to our specs with OUR FONTS. Hard copy should be included for reference. Ads not conforming to these specifications will need to be re-created in-house. **Exact duplication cannot be guaranteed.**

IMPORTANT: For proper pdf display ad file creation:

We can not guarantee the print quality of files not created to the following specs:

- To ensure quality and errorproof output it is very important to create your PDF by creating a postscript file or eps then running that file through Distiller. PDFs created directly out of a program or with Mac OS X's built in PDF abilities are fine for viewing on screen, home printing or web, but not high-end printing.
- Do not include color graphics or text in black and white ads (RGB, CMYK or Pantone) especially in PDFs.
- Color graphics or text in four-color ads must be CMYK. RGB is not acceptable.
- Never use Rich Black. Use standard/100% black in all ads.
- Supplied Adobe Illustrator files must have all fonts outlined.
- Photoshop files must be supplied flattened.
- Please create ad to exact size with a 1 point rule (no heavy borders, all reverse ads or ads without borders (except full page ads).

CUSTOMER SUPPLIED ART AND COPY FOR ADS BEING CREATED BY OUR ART DEPARTMENT:

Materials for ads must be in house by 3 p.m. Friday, the week before publication as follows:

- **Photographs**, logos or graphics are acceptable in TIFF, JPEG or EPS formats.
- **Line art** should be 1200 DPI, black and white or color photographs at least 300 DPI at 100%. (Photographs or art from websites, unless otherwise specified, are 72 DPI, usually copyright protected and unacceptable.)
- **Text** can be submitted in Microsoft Word or as SimpleText or ASCII TEXT or text pasted into an e-mail.

NEWSPAPER AD SIZES (TABLOID)

Suffolk Times, Riverhead News-Review, Shelter Island Reporter:

FULL PAGE

- (4 columns):
9.75" (w) x 13.75" (h)

HALF PAGES

- Half long (2 columns):
4.75" (w) x 13.75" (h)
- Half 3x9 (3 columns):
7.25" (w) x 9" (h)
- Half horizontal (4 columns):
9.75" (w) x 6.75" (h)

QUARTER PAGES

- Quarter long (1 column):
2.25" (w) x 13.75" (h)
- Quarter vertical (2 columns):
4.75" (w) x 6.75" (h)
- Quarter horizontal (3 columns):
7.25" (w) x 4.5" (h)

SIXTH PAGE

- Sixth (2 columns):
4.75" (w) x 4.5" (h)

EIGHTH PAGES

- Eighth vertical (1 column):
2.25" (w) x 6.75" (h)
- Eighth horizontal (2 columns):
4.75" (w) x 3.25" (h)

SIXTEENTH PAGES

- Sixteenth vertical (1 column):
2.25" (w) x 3.25" (h)
- Sixteenth horizontal (2 columns):
4.75" (w) x 1.5" (h)

SUPPLEMENT DISPLAY AD SIZES (HALF-TAB)

Wine Press and supplement magazines

FULL PAGE

- Full page
7.25" (w) x 9.5" (h)

HALF PAGES (H)

- Half horizontal
7.25 (w) x 4.625 (h)
- Half vertical
3.5 (w) x 9.5 (h)

QUARTER PAGE

- Quarter-vertical
3.5 (w) x 4.625 (h)

ADVERTISER PAGE

- Eighth horizontal
3.5 (w) x 2.2 (h)

CLASSIFIED DISPLAY AD SIZES

Display classified ads are priced per inch per week, in quarter-inch increments, with a one-inch minimum. Ads may be between one and five-columns wide, with a maximum length of 12 inches. Base price includes artwork.

- 1 Col: 1.875" wide
- 2 Col: 3.855" wide
- 3 Col: 5.81" wide
- 4 Col: 7.78" wide
- 5 Col: 9.75" wide

SERVICE DIRECTORY AD SIZES

Service directory ads appear in newspaper Classified sections

SINGLE

- 1.875" (w) x 2" (h)

DOUBLE

- 3.855" (w) x 2" (h)

SHORELINE AD SIZES

3 separate files must be submitted for each Shoreline ad and submitted to 2 different e-mail addresses. Please contact your sales rep for a separate Shoreline ad specification sheet.

SHELTER ISLAND PHONE BOOK AD SIZES

FULL PAGE

- Full page
3.875" (w) x 6.25" (h)

HALF PAGE

- Half-page horizontal
3.875" (w) x 3.0625 (h)

QUARTER PAGES

- Quarter vertical
1.875" (w) x 3.0625" (h)
- Quarter horizontal
3.875" (w) x 1.5" (h)

> PRE-PRINTED insert specifications

Insert delivery information

■ Atlantic Color Corporation

Accepting deliveries
Tuesday – Friday only
8 a.m. - 9 p.m.
861 Horseblock Road
Yaphank, NY 11980
631.924.3361
Attn: Nancy or Linda

or

■ Mid-Atlantic Graphics

Accepting deliveries
Monday only
14 Ramsey Road
Shirley, NY 11967
631.345.3800

Insert specifications and policies

1. Maximum size for inserts is 12" high x 10.5" wide. The preferred format is skids shrink-wrapped with loose inserts inside. No straps on bundles please.
 2. Must meet all postal requirements. Must NOT be designed for mailing with a first-, third- or fourth-class mailing imprint.
 3. To ascertain content and weight, Times/Review must review a copy of the insert no later than Friday of the week prior to the scheduled insert date. Times/Review reserves the right to adjust the rate for heavy-stock inserts or reject any advertising, insert and/or supplement that does not meet U.S. Postal Service requirements or Times/Review Newsgroups' copy standards and policies.
 4. Inserts may not carry paid advertising from third parties.
 5. Inserts may not be designed to resemble Times/Review editorial content.
 6. Times/Review policy limits the number of inserts to three per paper.
- Times/Review Newsgroups' insert policies must follow U.S. Postal Service regulations and standards so as not to place our mailing permit in jeopardy. Additionally, we must consider the impact of inserts' weight on mailing costs, the physical effect they have on the newspaper itself, the mechanical limitations of our printing plant and the need to assure timely delivery. A policy sheet is available from your salesperson.

> CONTACT a Times/Review sales representative in your area:

■ Orient Point to Peconic:



Tina Volinski

631.354.8053
tvolinski@timesreview.com

■ Shelter Island



Ken Allan

631.749.1000
sales@sireporter.com

■ Cutchogue to Route 105



Bill Peters

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