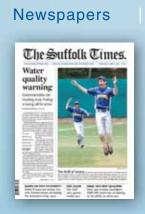
# Advertising with Times/Review Newsgroup









Online

# our home

here's no place like the region Times/Review Newsgroup calls home. Edged by bays, beaches and Long Island Sound, carpeted by vineyards and farms, and linked by a string of charming villages along its main road, our coverage area stretches from Wading River along the entire North Fork from Riverhead, Mattituck and Southold to Shelter Island, Greenport and Orient.

From busy suburban commuters to vacationers, second-home owners and retirees and a thriving year-round work force that serves them — it's a region of readers who care deeply about their communities. Day in, day out, they rely on Times/Review's reporters, photographers and editors to keep them up-to-date and informed, in print and online. We've been here since 1857 and we're proud to be part of this dynamic region's past, present and future.















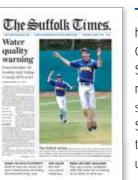




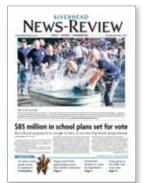
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The Suffolk Times is the community weekly newspaper that has served the North Fork continuously since its founding in 1857. Over the years it has been the official newspaper of Southold Town, Shelter Island Town and the Incorporated Village of Greenport. The newspaper has received hundreds of awards for excellence from state and national press groups. To appreciate just how much The Suffolk Times is relied upon as the source for news and information on the North Fork, this is all you really need to know: The newspaper has unrivaled penetration on the North Fork.



The independence of the **Riverhead News-Review** has earned it the enmity of some political partisans and the respect of its loyal readers and advertisers. It has been honored on numerous occasions by the New York Press Association as the best community weekly newspaper in its circulation category (5,000+) and is the only newspaper devoted exclusively to Riverhead Town and its people.



The **Shelter Island Reporter** is the official town newspaper of this affluent community of some 2,400 year-round residents and second-home owners. The population of this Hamptons gateway swells to an estimated 10,000 on summer weekends. The Reporter has been consistently named among the best weeklies in its circulation class.

# Our vision is to offer specific information to a discerning consumer: the residents of Long Island's North Fork

Times/Review Newsgroup's mission is to serve the communities

The Suffolk Times

Northville O

Westhampton East Quogue

Aquebogue O Jamesport

where we live and work – publishing quality publications for

the kind of service we deliver: factual, timely, concise, award-

winning news coverage supported by an advertiser base

Riverhead

**News-Review** 

Riverhead O

and Shelter Island.

that matters most to our readership.

O Wading River

Manorville

East Moriches **Calverton**  $\bigcirc$ 

quality readers. As community members ourselves, we demand

Publishing since 1857, The Suffolk Times is a model of journalistic excellence replicated by the Riverhead News-Review and the Shelter Island Reporter. We also provide community visitors and residents with complementary guides and supplements highlighting our regional strengths.

Our editors, artists, writers, columnists and correspondents share the responsibility of searching for what's going on, guided by the concerns and interests of our readers. Our advertisers offer the where and when. The result is a perfect partnership and the most comprehensive presentation of it every week to an intensly loyal readership.

East Marion

Greenport

Shelter Island

Southold (

Peconic O

Cutchogue

**New Suffolk** 

Mattituck

Shelter Island Reporter

East Hampton O

Wainscott O

Bridgehampton O

Water Mill O

TimesReview
Newsgroup

## awards

Times/Review Newspapers' First Place Awards at the 2010 New York Press Association Better Newspaper Contest:

# THE SUFFOLK TIMES

SPORTS COVERAGE

BEST SPECIAL SECTION COVER

SPECIAL HOLIDAY EDITION

FEATURE PHOTO

Katharine Schroeder

NEWS STORY Tim Kelly

### RIVERHEAD NEWS-REVIEW

BEST EDITORIAL PAGE

RICHARD L. STEIN AWARD FOR OVERALL DESIGN EXCELLENCE,

2010

FEATURE STORY Vera Chinese

BEST EDITORIAL PAGE

HEADLINE WRITING
SPORTS FEATURE
Bridget Degnan

### SHELTER ISLAND REPORTER

BEST EDITORIAL PAGE

SPOT NEWS COVERAGE Cara Loriz

EDITORIAL CARTOON
Peter Waldner

Newsgroup took home more awards than any other community newspaper group in the state at the New York Press Association's annual convention.

Center Moriches O

Complete your advertising package by adding a digital component.

Times/Review Newsgroup has created state-of-the-art websites that are a necessary tool to keep your business growing with the times. With traffic increasing on a daily basis, website advertising has the potential to reach unprecedented audience numbers. Our websites are the perfect place to support your print message.

Target your advertising message to the North Fork and beyond. Our 4 local news-driven websites reach from Orient Point to Wading River to around the world

#### WEBSITE CONTENT:

- Daily Breaking News articles delivered via e-mail blast. Facebook & Twitter
- Forum
- Directory
- Real Estate Marketplace
- Multimedia including photos, slideshows & videos
- Surveys and blogs

# display advertising

### Build your business today...

- Target your market by region or specialty with our award-winning suite of newspapers and niche publications. Our market saturation and widespread distribution brings you results.
- Display campaigns can be tailored to fit your budget and goals. Our sales team will custom create a yearly print ad plan or a print campaign scheduled around your key selling cycles.
- Ad campaigns require no out-of-pocket cost for design. Our award-winning art department will create a customized ad for free. Color or black and white, coupon-style or edgy, your ad will have the highest quality design.

Print advertising works



Contact a sales representative in your area for information on display advertising in Times/Review publications.

Orient Point to Peconic Janice Robinson 631.354.8034 jrobinson@timesreview.com

Tina Volinski 631.354.8053 tvolinski@timesreview.com Cutchogue to Route 105 Bill Peters 631.354.8032 bpeters@timesreview.com

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- Route 105 to Wading River Joseph Tumminello 631.354.8043 jtumminello@timesreview.com
- Shelter Island and South Fork Ken Allan 631.749.1000 sales@sireporter.com

# e-mail marketing

We e-mail breaking news, daily newsletters and weekly roundups of our coverage areas.

Times/Review reaches thousands of readers digitally, many times throughout the week. We offer our advertisers this growing form of exposure at affordable rates. Contact your sales representative for more information on e-mail marketing.



# ad contract benefits

A Times/Review advertising contract:

saves you money and

increases your sales



Start saving by signing a contract for any combination of our papers that can be tailored to fit your business needs.

The benefits of a Times/Review advertising contract include:

- Up to 40% discount off our regular ad rates
- Free print subscription
- Free business profile
- Free ad design
- 12-month ad planning to better organize your campaigns



#### **DISPLAY OR BOXED CLASSIFIED ADS**

Display and boxed classified ads are priced per inch per week, with a one-inch minimum. Ads may be between one and five columns wide, with a maximum length of 12 inches. Base price includes artwork. If you prefer to supply your ad please see pages 14-15 for sizes, correct file formats and where to send your ad. For rates, call Meg at **631.354.8029**.

**DEADLINE:** Boxed ads, Card of Thanks: 10 a.m. Tuesday, week of publication

Display Classified ads: 4 p.m. Monday, week of publication

#### **WORD CLASSIFIED ADS**

Word classified ads are priced per word. Rates depend on the paper(s) in which you are placing your ad. For rates, call Meg at **631.354.8029**.

**DEADLINE:** 10 a.m. Tuesday, week of publication

# the shoreline group

Offering better penetration on the East End of Long Island than The New York Times or Newsday!



We have a solution for regional advertisers: the Shoreline Group.

With approximately 125,000 readers each week, the Shoreline Group offers a single buy covering one of the country's most desirable marketplaces: the Hamptons, North Fork Wine Country and Shelter Island.

Contact your sales representative for detailed information about advertising in the Shoreline area.

# service directory ads

Service directory ads appear each week as part of our classified section. They are useful to readers who are looking for licensed and insured local service providers. Your ad will appear in both the newspaper(s) of your choosing and on our website(s).

Base price includes artwork. For rates, call Meg at **631.354.8029**.

From flooring and fencing to painters and plumbers, our newspaper readers and site visitors know to refer to our Service Directory ads when their homes are in need of some TLC.

Service Directory ads come in two sizes:

Single Column
Service Directory Ad:

1.875 x 2

ACTUAL SIZE

Double Column
Service Directory Ad:

3.855 x 2

ACTUAL SIZE

### DEADLINE:

5 p.m. Thursday for the following week's publication

# pre-printed inserts



4 reasons why a pre-printed insert in

- The Suffolk Times
- Riverhead News-Review and
- Shelter Island Reporter

### makes more sense than direct mail:

- 1. IT ISN'T "JUNK MAIL." A Times/Review pre-print is delivered to the homes of your existing and potential customers inside a paid-circulation newspaper.
- IT'S LESS EXPENSIVE. At prices starting at pennies per home, you can't deliver an advertising circular more cost effectively.
- IT STANDS OUT FROM THE CROWD. Times/Review has a policy of accepting no more than three pre-printed inserts per edition. That means your message won't be lost in the crowd.
- IT GETS RESULTS. Times/Review inserts generate consumer action. A pre-printed insert demands a reader's attention.



#### INSERT DEADLINES:

Reservations & printed sample to Times/Review: Friday of week prior to scheduled insert

Delivery to printing plant:
Friday at 5 p.m. of week prior to publication\*
Monday at 5 p.m. to alternate address only\*

Inserts that need folding: Tuesday by noon of preceding week\*

\* See page 14 for delivery addresses and additional insert specifications.

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Spring, summer and fall/winter, each of the three annual issues of the Long Island Wine Press is eagerly snapped up and read cover-to-cover by thousands of tourists, day-trippers and locals.



Every issue of the Long Island Wine Press is filled with beautiful color photos, in-depth features, event listings, a winery guide and map, wedding guide, wine list, recent awards and tasting notes on new releases. Add dining, lodging, travel, tour and real estate guides and

it's easy to see why the Long Island Wine Press is a must-have for visitors.

Times/Review Newsgroup has been publishing the Long Island Wine Press since the local wine industry was in its infancy. In its evolution from newsprint tabloid to glossy magazine, it has never lost sight of its unique purpose: to convey in words and pictures the endless fascination and beauty of Long Island's wine country.

Island Wine Press is to only publication offerion comprehensive cover of the wineries and vineyards of Long Island



publication recognizes that.

The Long Island Wine Press is distributed not only widely across our readership areas, but at target-

ed locations in Manhattan, Brooklyn, western Long

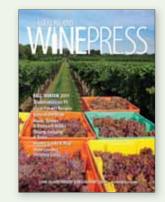
Island and the Hamptons. We reach over 130,000 readers annually who can't wait for their update on

the food and wine in their "backyard." Our area is well known for its locally grown and organic food,

which in turn makes our highly recognized restau-

rants uniquely memorable. This pairing of food and

wine makes for an experience like no other and our







SPRING ISSUE LONG ISLAND WINE PRESS:

Ads due the first week in March for first week in April issue

SUMMER ISSUE LONG ISLAND WINE PRESS:

Ads due the first week in June for first week in July issue

FALL/WINTER ISSUE LONG ISLAND WINE PRESS:

Ads due the first week in September for first week in October issue





Contact a sales representative in your area for exact deadlines for the Long Island Wine Press and Restaurant Guide:

Orient Point to Peconic
 Janice Robinson
 631.354.8034
 jrobinson@timesreview.com

and

Tina Volinski 631.354.8053 tvolinski@timesreview.com Cutchogue to Route 105Bill Peters631.354.8032bpeters@timesreview.com

Route 105 to Wading River
 Joseph Tumminello
 631.354.8043
 jtumminello@timesreview.com

Shelter Island and the South Fork
 Ken Allan
 631.749.1000
 sales@sireporter.com

Times/Review

Newsgroup offers

a suite of special

publications that

appeal to a broad

range of readers

throughout the year

and advertisers

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Our niche publications are enlivened by colorful photography, along with handy directories of local goods and services readers will refer to again and again. Our lineup includes Senior SourceBook, Annual Report on North Fork Business, Home & Garden and North

We also publish comprehensive illustrated guides to the most exciting annual events in our area, including the Maritime Festival and the Shelter Island 10K.

Contact a Times/Review sales representative in your area:

Orient Point to Peconic: Janice Robinson | 631.354.8034 jrobinson@timesreview.com

Tina Volinski | 631.354.8053 tvolinski@timesreview.com

- Bill Peters | 631.354.8032 bpeters@timesreview.com
- Joe Tumminello | 631.354.8043 itumminello@timesreview.com
- Shelter Island and the South Fork Ken Allan | 631.749.1000 sales@sireporter.com

ISSUED: Early March

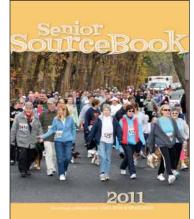


### **Annual Report**

ISSUED: February

DISTRIBUTION: Inserted in The Suffolk Times and the Riverhead News-Review.

The Annual Report gives in-depth coverage of the North Fork business scene and profiles of new and established businesses. Free business profiles are written for advertisers with information you provide.

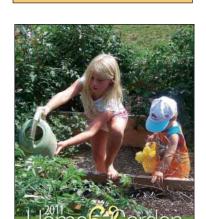


#### **Home & Garden**

ISSUED: Mid April

DISTRIBUTION: Inserted in all three Times/Review newspapers.

Tell our readers how your business can improve their homes, vards and lives. Home and Garden features articles about gardening, home improvement, decorating, design, home ownership and more.



Fork & Shelter Island Vacation Guide.

Cutchogue to Route 105

- Route 105 to Wading River

**Senior Source Book** 

DISTRIBUTION: Inserted in all three

Times/Review newspapers plus

additional distribution at select

locations when 'snowbirds' return

This is the senior's essential quide

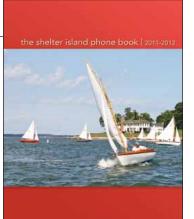
to living well from Wading River

to Orient. Our readership includes

a large retirement population and

Senior Source Book has proven to

be indispensable to them through



#### **Shelter Island Phone Book**

ISSUED: For Memorial Day DISTRIBUTION: Distributed to all residents of Shelter Island.

The Shelter Island Phone Book will be the first source Islanders turn to — whether they're looking specifically for your business or searching by category for your type of business. The Shelter Island market includes some of the most affluent professionals and senior citizens on the East End.

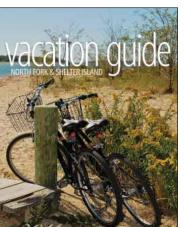


#### **Maritime Festival Journal**

ISSUED: Mid September

DISTRIBUTION: Inserted in all three Times/Review newspapers plus distribution at the festival

Don't miss the boat! Thousands of people attend the Maritime Festival and use the journal every year. Reach over 40,000 readers. A portion of the proceeds from the journal will be donated directly to the East End Seaport Museum.



#### **Vacation Guide**

ISSUED: With the Memorial Day

DISTRIBUTION: 50,000 distributed across the North and South forks and Suffolk County

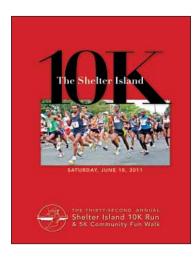
This is the complete guide to art galleries, wineries, dining, lodging, farmstands, events and activities happening during the summer season.



#### **Health & Fitness**

ISSUED: Early September DISTRIBUTION: Inserted in all three Times/Review newspapers

Help your customers start the New Year off right. Our Health & Fitness guide appears in the first issue of the year and is full of practical advice on eating right, keeping fit and looking great. Don't miss this chance to reach the healthconscious consumer – one of the fastest growing market segments.

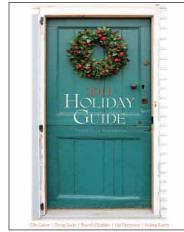


#### **Shelter Island 10K Journal**

ISSUED: Mid June

DISTRIBUTION: Inserted in the Shelter Island Reporter with additional distribution to local stores and over a thousand race participants.

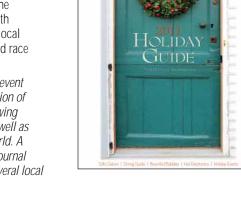
Attracting thousands, this event seeks to continue its tradition of excellence and fun by drawing the running enthusiast as well as the elite of the running world. A significant portion of the journal proceeds go directly to several local



#### **Holiday Guide**

ISSUED: Mid November DISTRIBUTION: Inserted in all three Times/Review newspapers.

This prize-winning publication is a valuable resource that readers refer to for holiday gifts, decorating, dining, lodging, entertaining, holiday events and promotes the business-friendly Shopping Week.



Between *Annual Report* in February and the Holiday Guide in November, our readers are treated to interesting and useful features all year.

Times/Review offers a free ad planner that makes organizing your ad campaign for the year simple. It contains deadlines and information for the publications you are interested in. Ask your sales representative for an ad planner and say goodbye to missed opportunities.

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### Wish Rock Studio

Winter Harbor Gallery

**AUTO DEALERS** Apple Honda Buzz Chew Chevrolet Eagle Auto Mall Long Island Jeep Dealers Lucas Ford Mullen Motors NYLI Honda Dealers Otis Ford Riverhead Auto Mall Riverhead Bay Motors Riverhead Dodge Riverhead Ford Lincoln

#### BEAUTY SALONS/SPAS

Mercury

Riverhead Toyota

Storms Motors

A Cut Above Angel Tips Nail Spa Blue Sage Day Spa Eastern Sun Holistic Health Greenporter Hotel & Spa JBS Salon Juvenest Medical Spa Michelle's Beauty Salon New Beginnings Salon Paul Izak Salon and Day Spa Quintessentials B & B & Spa Robert James Salon & Spa Salon Dei Capelli Spa at the Inn at East Wind Studio 48 Trendsetter by Camille ummassage

#### FINANCIAL

Allstate Financial Ameriprise Bank of Smithtown Bridgehampton National Dratel Group Farm Credit East Financial Freedom Kelly Fogarty, CPA Golden Wealth Managemer Karen A. Helinski, CPA Hudson City Savings Bank Hunzinger Accounting & Financial Solutions Irwin & Odell, CPAs Innovative Planning Jackson Hewitt Tax Service Kandell, Farnworth & Lemonda & Associate: Markowitz, Fenelon & Bank Merrill Lynch Morgan Stanley/Smith Peconic Asset Planning Suffolk County National Suffolk Federal Credit Union

Tax Reduction Services Inc.

Teachers Federal Credit

#### **FITNESS**

Aerial Fitness & Natural Wellness Center The Body Mechanic The Body Shop Fitness Advantage Heidi Fokine Yoga The Giving Room Gleason's Gvm Intense Fitness of Rocky North Fork Fun-N-Fitness Pilates by Suzette Planet Fitness Elyse A. Ray Shelter Island Yoga and Fitness Ultimate Fitness East Wading River Health Club Wading River Physical

Eastern Long Island

First Choice Medica

Island Urgent Medical

Dr. James Hinsch

Dr. Lawrence Kelly

Dr. Jeffrev Kraushaa

Long Island Bone & Joint

Mattituck-Laurel Veterinary

Maximum Performance

McGuire's Hearing Aids

New York Spine and Brain

North Fork Animal Hospital

North Fork Family Medicine

North Fork Physical Therapy

North Fork Ontical

North Fork Podiatry

North Shore Urology

Antoinette Notaro, MD

Orthopedic Associates

Peconic Facial Plastic

Peconic Bay Medical Center

Dr. David Pascoe

Hematology

Chiropractic

Precision Screening

Release and Balance

Riverhead Care Center

St. Charles Hospital

St. Francis Hospital

San Simeon by the Sound

Shelter Island Family

Smart Physical Therapy

Southold Chiropractic

Twin Forks Hematology

Wading River Family

Wading River Physical

Winthrop University Medical

At Home Decorating & Gift

Lee Staehler PT

Total Dental Care

HOME

White's Hardware

Wondrous Window Designs

Wood Kingdom

Southold Family Medicine

Medicine

Physical Therapy

Dr. Frank Kestler

Mather Hospital

Hospital

Eastern Long Island Hospital

Hematology

Echo Optical

#### Therapy

**FUNERAL HOMES** Coster-Heppner Funeral O.B. Davis Funeral Home DeFriest-Grattan Funeral

### Horton-Mathie Funeral **GARDEN CENTERS**

Bay View Farm & Market Beds and Borders Carl's Equipment Chick's Southold Agway Colorful Gardens Garden Fusion The Glass Greenhouse Grady Riley Gardens Greenland Family Farms Landscape Adventure L.I. Cauliflower Association Ornamental Plantings Shade Trees Nursery & Garden Center Talmage Agway Trimble's of Corchauc Ver Der Ber's Garden Center Whitmore's

#### GOLF

Baiting Hollow Club Calverton Links Island's End Golf Course Long Island National Golf The Woods at Cherry Creek

East End Radiology

East Side Orthotics &

The Awning Company Inc Cabinets Plus Calendar Sunrooms **HEALTH CARE** Canine Control Company Allied Optical Carpet Express At Home Services Complement the Chef Bella Smiles Designer Kitchens East Brian Arm PT East End Awning Dr Alex Boukas East End Tile & Carpe Dr. Bellamy Brook Elmer's Custom Amish Brookhaven Medical Center Brookhaven Orthopedic Gail's Upholstery Goldin Furniture Dr. Afzal Butt Hampton Interiors Cohens Fashion Optical Hart's True Value Hardware Comfort Dental Island Shelters Inc. Comfort Keepers Kaufman Allied Dr. Lisa Cowley Knotted Dreams Cutchogue Walk-In Marjam Supply Company Dominican Sisters Family Portmanteaux Originals Health Service Riverhead Building Supply East End Cardiology 1670 House East End Dialysis Southold Ace Hardware East End Eye Associates Tile by Design East End Health Alliance Van Kemenade East End Hospice Verbena Gifts East End Plastic & Hand Wallace Design Center

INSTITUTIONS Brookhaven National Lahoratory East End Arts Council Island Gift of Life Foundation Keyspan Energy League of Women Voters Long Island Power Authority Long Island University Mashomack Preserve North Fork Breast Health North Fork Environmenta Council Stony Brook University

INSURANCE Allstate Insurance East End Insurance JSM Brokerage The Neefus Stype Agency Peconic Bay Insurance

Rudolph Bruer Jennifer Gould Christian Hart Twomey, Latham, Shea Kelley, Dubin & Quartararo Westervelt & Rea Wickham, Bressler, Gordon & Geasa

#### LIQUORS/BEERS

The Grape Cellar Greenport Harbor Brewing Greenport Wines & Liquors Mattituck Spirit Shoppe Michaels Wines & Liquors Riverhead Beverage Showcase Wine & Liquor Thrifty Beverage Wine Denot Wine Mart

#### **LODGING**

Cedar House on Sound B & B Dering Harbor Inn Drossos Motel Heron Suites Bay Hotel & Marina Indian Hotel The Inn at East Wind Pridwin Hotel Sanino Vineyard Bed & Sound View Inn Southold Beach Motel Stirling House Bed & Sunset Beach Hotel Townsend Manor Inn

MARINE Albertson Marine Capt. Marty's Goldsmith Boats Great Peconic Bay Marina Larry's Lighthouse Marina Matt-A-Mar Marina New Suffolk Shipyard of Egypt Romeo Dimon Marine Strong's Marine

### **PLACES OF WORSHIP**

St. John's the Evangelist

Southold First Presbyterian

Temple Israel of Riverhead

Union Chapel in the Grove

R.C. Church

REAL ESTATE

Beninati Associates

Brown Harris Stevens

Century 21 Albertson

Coldwell Banker Bagshaw

Corcoran Group Real Estate

Frederick I Dinkel Real

Daniel Gale Sotheby's

Thomas J. McCarthy Real

Prudential Douglas Elliman

Georgiana Ketcham

Andrew Stype Realty

Edwin Fishel Tuccio Real

Town and Country Real

**RESTAURANTS** 

A Touch of Venice

Andy's Unbelievable Burgers

Lewis & Nickles

RF/MAX

Wein Realty

A Lure

aMano

Cifarelli Group

Colony Realty

Haiku

La Plage

Legends

Jamesport Manor Inn

Lenny's of Jamesport

The Lobster Roll Restaurant

Meeting House Creek Inn

Luce & Hawkins

"Northside

Main Street Grill

Michael Anthony's

Modern Snack Bar

Noah's Restaurant

Olde Country Inn

Orient by the Sea

Peconic Bay Diner

Parto's Italian Restaurant

O'Mally's

Old Mill Inn

Pagano's

Pepi's

Planet Bliss

Porto Bello

Sakura

Scrimshaw

Skipper's

Stonewalls

Sushi One

Touch of Venice

Red Rooster

The Roadhouse

Soundview Restaurant

Southold Fish Market

Townsend Manor Inn

The Village Cheese Shop

Tweeds Restaurant

Baiting Hollow Congregational Church Congregation Tifereth Israel First Universalist Church of Mattituck Presbyterian North Fork Reform Synagogue Our Lady of the Isle Parish Our Redeemer Lutheran St. Anselm's Episcopal Church

### Suffolk Community College

Roy Reeve Agency Washwick Agency

Claudio's Wine and Liquors

Athens Grill The Bayview Ini Billy's by the Bay The Birchwood Blackwells Blue Duck Bakery Bruce's Cafe The Cheese Emporium Cheesy Charlie's Claudio's Resaurant Cliff's Elbow Room & Elbow Too Chowder Pot Pub Cooperage Inn Country Corner Cafe Crabby Jerry's The Cutchogue Diner Desmond's Digger O'Dell's Elbow East

Erik's

Farm Country Kitchen

Fisherman's Rest

Four Doors Down

Founders Tavern

Front Street Station

Funcho's Fajita Grill

Greenporter Hotel - La

Hellenic Snack Bar &

Giorgio's

Hizir Baha

Bay Street Theatre North Fork Community Theatre Staller Center

Vail-Leavitt Music Hall

Carrick's Tree Service Chris Mohr Landscaping D & S Automotive Dryer Vent Wizard Elrich Auto Body Falkowski-Smith Fine Care Landscaping Flanders Heating & Air GNS Mermaid Water Alan Hubbard Kaiser Maintenance Kolb Mechanical Jason C. Leonard Long Island Custom North Fork Fence North Shore Exterminating Ron Morizzo Kitchens & Patriot Contracting Corp. Peconic Electric Pine Oaks Landscaping Rich's Quality Auto Shore Electric Sound Side Landscaping Starlite Auto Body

#### **RETAIL** Rarth's Drug Store

Bridal Tuxedo of Shoreham California Closets Creations by Lisa DiAngela Leather Ecolin Jewelers Eagle's Neck Paddling Co Gifts Unlimited Gingerbread University Impulse Boutique Ackerly Pond Vineyards Jen Wear Plus Baiting Hollow Farm Jet's Dream Kharma Bedell Cellars

#### The Market Long Island Cauliflower P.C. Richard & Sons Preston's Gallery

Riverhead Gold and

Rocky Point Jewelers

Tanger Factory Outlet Center

Arthur Murray Dance Studio

Bishop McGann Mercy High

Ecumenical Nursery School

Harbor Country Day School

Lyrical Children Preschool

Main Stage Dance Academy

McGann Mercy High School

Dance Center of Mattituck

Footstens to Learning

Maritime Day School

Our Lady of Mercy

School

North Fork Academy of

Riverhead Country Day

Saint John's Preschool

The Stony Brook School

Schenck Quick Stop

Robert's Jewelers

Diamond

SCHOOLS

School

Let's Dance

Diliberto Winery **Duck Walk Vineyards** Grapes of Roth Jason's Vineyard Laurel Lake Vineyards Lenz Winery Lieb Family Cellars Macari Vinevards Osprev's Dominion Vineyards Palmer Vineyards Paumanok Vineyards Peconic Bay Winery Pellegrini Vineyards

#### **THEATERS**

### **TRADES**

A-1 Auto Body Suffolk Security Systems Twin Forks Overhead Doors

#### **TRANSPORTATION**

Twin Peaks Geeks

Beach Limousines Hampton Jitney Island Cab Company Red Carpet Limousines R.I's Limousines Vintage Tours

#### **VINEYARDS/WINERIES**

Bella Vita Vineyard Castello di Borghese Channing Daughters Corey Creek Martha Clara Vinevards Pugliese Vineyards . Roanoke Vinevards Sherwood House Vineyards Shinn Estate Vineyards Sparkling Pointe Vineyard 48

# circulation & demographics

#### SUFFOLK TIMES

	2011/2012		WEB	
	AVERAGE	8/30/2012	unique month	lly web visitors:
PRINT			monthly page	views:
print subscribers:	4,687	4,611	menuny page	
newsstand:	3,645	4,308	D E M O G R A	PHICS
subtotal print paid:	8,332	8,921	population:	*over 22,000 resid 55% female / 45%
additional distribution:	391	446	average age:	43
total print distribution:	8,723	9,367	average comb	nined household inco

MEB		
unique monthly web visitors:		over 22,000
monthly page views:		over 200,000
D E M O G R A	PHICS	
population:	*over 22,000 residents 55% female / 45% male	
average age:	43	
average combined household income:		\$60,000

#### **NEWS-REVIEW**

2011/2012 AVERAGE	8/30/12
3,108	2,864
2,499	2,135
5,607	4,999
143	143
5,255	5,142
	3,108 2,499 5,607 143

### WEB

unique monthly web visitors:		over 20,000	
monthly page views:		over 170,000	
DEMOGRAPHICS			
population:	*over 30,000 residents 54% female / 46% male		
average age:	40		
average combined household income:		\$58,000	

### SHELTER ISLAND REPORTER

	2011/2012 AVERAGE	8/30/12
PRINT		
print subscribers:	1,557	1,512
newsstand:	612	999
subtotal print paid:	2,169	2,511
additional distribution:	22	18
total print distribution:	2,191	2,529

unique monthly web visitors:		over 7,500	
monthly page views:		over 50,000	
DEMOGRAI	PHICS		
population:	*over 2,200 residents 53% female / 47% male		
average age:	48		
average combined household income:		\$70,000	

See pages 14 and 15 for complete information on ad specs and deadlines.

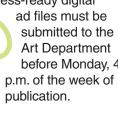
Print statistics are from the 2011-2012 statement of ownership. Web statistics are from the fall of 2012. \*There is a significant increase in population during peak seasons.

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Suffolk Times, News-Review, Shelter Island Reporter, Shoreline ads:

- Space reservations & copy: 4 p.m. Monday. (C.O.D. due.)
- Customer-supplied digital ads: Completed press-ready digital



before Monday, 4

#### **■ SERVICE DIRECTORY ADS**

- Space Reservation: 5 p.m. Thursday for the following week's publication
- Customer-supplied digital ads: 3 p.m. Monday for that week's publication
- **CLASSIFIED WORD ADS & CARD OF THANKS:**

10 a.m. Tuesday for that week's publication

#### **■ NICHE PUBLICATION ADS:**

Contact your sales rep for deadline information for the publication in which you would like to appear

#### **■ PRE-PRINTED INSERTS:**

- Reservations & Printed Sample to Times/Review: Friday of week prior to scheduled insert
- Delivery to printing plant:
- Friday at 5 p.m. of week prior to publication
- Monday only at 5 p.m. to Shirley location (See address below.)
- Inserts that need folding: Tuesday by noon of preceding week

### where to send your ad files

#### **ALL PRINT ADS:**

Press-ready digital ads files must be e-mailed to the Art Department: art@timesreview.com.

Please include the name of ad account in the subject line.

For files larger than 8 mb, contact us for FTP information. Ads and copy can also be sent on a CD or DVD disk.

#### **ALL WEB ADS:**

E-mail web ad files to both of the following e-mail addresses:

kendra@timesreview.com and art@timesreview.com

### web ad specifications

- Acceptable file formats: GIF, JPG, PNG, SWF, FLA native
- All colors saved in RGB for web
- Maximum Image Size, 40K
- Flash format 30-second animation max
- Animated GIF or PNG format. 3x loop limit. One URL per ad unit
- Maximum Flash Size, 40K

### pre-printed insert specifications

#### Insert delivery information

#### Atlantic Color Corporation

Accepting deliveries Tuesday – Friday only 8 a.m. - 9 p.m. 861 Horseblock Road Yaphank, NY 11980 631.924.3361 Attn: Nancy or Linda

or

#### Mid-Atlantic Graphics

Accepting deliveries Monday only 14 Ramsev Road Shirley, NY 11967 631.345.3800

#### Insert specifications and policies

- 1. Maximum size for inserts is 12" high x 10.5" wide. The preferred format is skids shrinkwrapped with loose inserts inside. No straps on bundles please.
- 2. Must meet all postal requirements. Must NOT be designed for mailing with a firstthird- or fourth-class mailing imprint.
- 3. To ascertain content and weight, Times/Review must review a copy of the insert no later than Friday of the week prior to the scheduled insert date. Times/Review reserves the right to adjust the rate for heavy-stock inserts or reject any advertising, insert and/ or supplement that does not meet U.S. Postal Service requirements or Times/Review Newspapers' copy standards and policies.
- 4. Inserts may not carry paid advertising from third parties.
- 5. Inserts may not be designed to resemble Times/Review editorial content.
- 6. Times/Review policy limits the number of inserts to three per paper.

Times/Review Newspapers' insert policies must follow U.S. Postal Service regulations and standards so as not to place our mailing permit in jeopardy. Additionally, we must consider the impact of inserts' weight on mailing costs, the physical effect they have on the newspaper itself, the mechanical limitations of our printing plant and the need to assure timely delivery. A policy sheet is available from your salesperson.

# print ad specifications

#### **PRINT FILE FORMATS:**

#### Ads must be supplied in the following format only: Adobe Acrobat PDF

(be sure to embed all fonts (not subset). PDF version should be 1.3 Acrobat 4.x. and PD-FX1a compliant. We will send distiller settings if requested.

NOTE: Ads created in Microsoft Word, Excel. PageMaker, PowerPoint or Microsoft Publisher are **not acceptable** and must be re-created to our specs with OUR FONTS. Hard copy should be included for reference. Ads not conforming to these specifications will need to be re-created in-house. **Exact duplication** cannot be guaranteed.

#### IMPORTANT: For proper pdf display ad file creation:

We can not guarantee the print quality of files not created to the following specs:

- To ensure quality and errorproof output it is very important to create your PDF by creating a postscript file or eps then running that file through Distiller. PDFs created directly out of a program or with Mac OS X's built in PDF abilities are fine for viewing on screen, home printing or web, but not high-end printing.
- Do not include color graphics or text in black and white ads (RGB, CMYK or Pantone) especially in PDFs.
- Color graphics or text in four-color ads must be CMYK. RGB is not acceptable.
- Never use Rich Black. Use standard/100% black in all ads.
- Supplied Adobe Illustrator files must have all fonts outlined.
- Photoshop files must be supplied flattened.
- Please create ad to exact size with a 1 point rule (no heavy borders, all reverse ads or ads without borders (except full page ads).

#### **CUSTOMER SUPPLIED ART AND COPY** FOR ADS BEING CREATED BY OUR ART **DEPARTMENT:**

Materials for ads must be in house by 3 p.m. Friday, the week before publication as follows:

- Photographs, logos or graphics are acceptable in TIFF, JPEG or EPS formats.
- Line art should be 1200 DPI, black and white or color photographs at least 300 DPI at 100%. (Photographs or art from websites, unless otherwise specified, are 72 DPI, usually copyright protected and unacceptable.)
- Text can be submitted in Microsoft Word or as SimpleText or ASCII TEXT or text pasted into an e-mail.

#### **NEWSPAPER AD SIZES (TABLOID)**

Suffolk Times, Riverhead News-Review, Shelter Island Reporter, Holiday Guide and Annual Report:

#### **FULL PAGE**

• (4 columns): 9.75" (w) x 13.75" (h)

#### HALF PAGES

- Half long (2 columns): 4.75" (w) x 13.75" (h)
- Half 3x9 (3 columns): 7.25" (w) x 9" (h)
- Half horizontal (4 columns): 9.75" (w) x 6.75" (h)

#### QUARTER PAGES Quarter long

- (1 column): 2.25" (w) x 13.75" (h)
- Quarter vertical (2 columns): 4.75" (w) x 6 .75" (h) Quarter horizontal

### (3 columns): 7.25" (w) x 4.5" (h)

### SIXTH PAGE Sixth

(2 columns): 4.75" (w) x 4.5" (h)

#### **EIGHTH PAGES**

 Eighth vertical (1 column): 2.25" (w) x 6.75" (h) Q

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 Eighth horizontal (2 columns): 4.75" (w) x 3.25" (h)

#### **SIXTEENTH PAGES**

- Sixteenth vertical (1 column): 2.25" (w) x 3.25" (h)
- Sixteenth horizontal (2 columns): 4.75" (w) x 1.5" (h)

#### SUPPLEMENT DISPLAY AD SIZES (HALF-TAB)

Wine Press and niche publications (excluding Holiday Guide and Annual Report)

#### **FULL PAGE**

 Full page 7.25" (w) x 9.55" (h)

#### HALF PAGES (H)

- Half horizontal 7.25 (w) x 4.625 (h)
- Half vertical 3.5 (w) x 9.5 (h)

#### **QUARTER PAGE** Ouarter-vertical

3.5 (w) x 4.625 (h)

#### **EIGHTH PAGE**

 Eighth horizontal 3.5 (w) x 2.2 (h)

#### **CLASSIFIED DISPLAY AD SIZES**

Display classified ads are priced per inch per week, in quarter-inch increments, with a one-inch minimum. Ads may be between one and five-columns wide, with a maximum length of 12 inches. Base price includes artwork.

- 1 Col: 1.875" wide 3 Col: 5.81" wide
- 5 Col: 9.75" wide
- 2 Col: 3.855" wide 4 Col: 7.78" wide

#### **SERVICE DIRECTORY AD SIZES**

Service directory ads appear in newspaper Classified sections SINGLE DOUBLE

• 1.875" (w) x 2" (h)

• 3.855" (w) x 2" (h)

#### **SHORELINE AD SIZES**

3 separate files must be submitted for each Shoreline ad and submitted to 2 different e-mail addresses. Please contact your sales rep for a separate Shoreline ad specification sheet.

#### SHELTER ISLAND PHONE BOOK AD SIZES

#### **FULL PAGE**

 Full page 3.875" (w) x 6.25" (h)

#### **HALF PAGE**

 Half-page horizontal 3.875" (w) x 3.0625 (h)

#### **QUARTER PAGES**

- Quarter vertical 1.875" (w) x 3.0625" (h)
- Quarter horizontal 3.875" (w) x 1.5" (h)

## contact us

Contact a Times/Review sales representative in your area:

Orient Point to Peconic:



Janice Robinson

631.354.8034

jrobinson@timesreview.com

and



Tina Volinski

631.354.8053

tvolinski@timesreview.com

Cutchogue to Route 105



621 254 902

bpeters@timesreview.com

Route 105 to Wading River



Joe Tumminello

631.354.8043

jtumminello@timesreview.com

Shelter Island and the South Fork



Ken Allan 631.749.1000

sales@sireporter.com

### Times/Review Newsgroup

631.298.3200 7785 Main Road, P.O. Box 1500, Mattituck, NY 11952 www.timesreview.com